

File 16:Gale Group PROMT(R) 1990-2004/May 27
 (c) 2004 The Gale Group
 File 148:Gale Group Trade & Industry DB 1976-2004/May 27
 (c)2004 The Gale Group
 File 160:Gale Group PROMT(R) 1972-1989
 (c) 1999 The Gale Group
 File 275:Gale Group Computer DB(TM) 1983-2004/May 27
 (c) 2004 The Gale Group
 File 621:Gale Group New Prod.Annou.(R) 1985-2004/May 26
 (c) 2004 The Gale Group
 File 636:Gale Group Newsletter DB(TM) 1987-2004/May 27
 (c) 2004 The Gale Group
 File 9:Business & Industry(R) Jul/1994-2004/May 26
 (c) 2004 The Gale Group
 File 15:ABI/Inform(R) 1971-2004/May 27
 (c) 2004 ProQuest Info&Learning
 File 20:Dialog Global Reporter 1997-2004/May 27
 (c) 2004 The Dialog Corp.
 File 95:TEME-Technology & Management 1989-2004/May W2
 (c) 2004 FIZ TECHNIK
 File 476:Financial Times Fulltext 1982-2004/May 27
 (c) 2004 Financial Times Ltd
 File 610:Business Wire 1999-2004/May 27
 (c) 2004 Business Wire.
 File 624:McGraw-Hill Publications 1985-2004/May 27
 (c) 2004 McGraw-Hill Co. Inc
 File 634:San Jose Mercury Jun 1985-2004/May 25
 (c) 2004 San Jose Mercury News
 File 810:Business Wire 1986-1999/Feb 28
 (c) 1999 Business Wire
 File 813:PR Newswire 1987-1999/Apr 30
 (c) 1999 PR Newswire Association Inc
 ? ds

Set	Items	Description
S1	5	(B2B OR BUSINESS(1W)BUSINESS OR BTOB) (5N) (CREDIT() (APPLICATION? OR REQUEST?))
S2	38303	(LINE(1W)CREDIT? ? OR CREDIT) (5N) (EXTENSION? OR EXTENDE?)
S3	52900	(BARTER? OR EXCHANG? OR TRADE? ? OR TRADING OR SWAP? ? OR - SWAPPING) (5N) (SCORE? ? OR SCORING OR EVALUAT? OR RATING?)
S4	819271	(PRODUCT? ? OR SERVICE? ? OR VALUE? ? OR CREDIT) (5N) (SCORE? ? OR SCORING OR SCORING OR EVALUAT? OR RATING?)
S5	0	AU=(HEURING, K? OR HEURING K?)
S6	0	S1(S) (S2 OR S3 OR S4)
S7	2	S1 NOT PY>2000
S8	1	RD (unique items)
S9	45	(B2B OR BUSINESS(1W)BUSINESS OR BTOB) (S)S2
S10	1	S9(S) (S3 OR S4)
S11	0	S9(S)BARTER?
S12	28	S9 NOT PY>2000
S13	15	RD (unique items)
S14	15	S13 NOT (S8 OR S10)
S15	15	S14 NOT PY>2000
S16	15	RD (unique items)

8/3,K/1 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB
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04797101 SUPPLIER NUMBER: 09434639 (USE FORMAT 7 OR 9 FOR FULL TEXT)
Minority Business Development Agency honors First Union's Harald Hansen.

(First Union National Bank of Georgia, Harald R. Hansen)

PR Newswire, 0924CH005X

Sept 24, 1990

LANGUAGE: ENGLISH RECORD TYPE: FULLTEXT

WORD COUNT: 572 LINE COUNT: 00049

... The first of its kind in the Southeast, the Partnership provides assistance with inquiries and **credit requests** for **business** loans, **business** development loan packaging, business and financial counseling for existing and start-up minority businesses. Specific...

10/3,K/1 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
(c) 2004 The Dialog Corp. All rts. reserv.

35203776 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Q4 2003 Angelica Corp Earnings Conference Call - Part 1

FAIR DISCLOSURE WIRE

March 18, 2004

JOURNAL CODE: WFDW LANGUAGE: English RECORD TYPE: FULLTEXT

WORD COUNT: 4778

... co-op conversions and targeted acquisitions as well as invest in organic growth. We will **evaluate** all investments against our **credit** and financial criteria, which will include an expected internal rate of return of 15% or...
?

16/3,K/1 (Item 1 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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07797051 Supplier Number: 65158381 (USE FORMAT 7 FOR FULLTEXT)
**HNC Software Enables Instant Access to Purchasing Credit for B2B Buyers;
Aceva Technologies to Power Internet Credit Decisioning with Capstone
Decision Manager.**

Business Wire, p0206
Sept 12, 2000
Language: English Record Type: Fulltext
Document Type: Newswire; Trade
Word Count: 896

... decisioning within its Aceva eFinance platform using Capstone
Decision Manager. "More than 90 percent of **B2B** transactions involve the
extension of trade **credit**," said Bill Fischer, vice president of risk
management for Aceva Technologies. "Typically, trade credit decisioning...

...weeks. Integrating the Capstone Decision Manager into our eFinance
platform provides our eMarketplace and enterprise **B2B** customers with the
power of real-time credit decisioning over the Internet."
With the increasing...

16/3,K/2 (Item 2 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
(c) 2004 The Gale Group. All rts. reserv.

07340617 Supplier Number: 62002177 (USE FORMAT 7 FOR FULLTEXT)
U.S. BANK/LIVECAPITAL CARDS.(Brief Article)
CardFAX, v2000, n80, p1
April 26, 2000
Language: English Record Type: Fulltext
Article Type: Brief Article
Document Type: Newsletter; Trade
Word Count: 163

(USE FORMAT 7 FOR FULLTEXT)
TEXT:
...largest bank issuer of commercial cards, and San Mateo, CA-based
LiveCapital.com, a leading **business -to- business** e-marketplace for small
business financing, are teaming up to offer business credit cards over...

...any of liveCapital's participating lenders. Ruebner says that the
business card is "a natural **extension**" for LiveCapital since **credit**
cards often are the only source of capital for small businesses.
LiveCapital's lender base...

16/3,K/3 (Item 3 from file: 16)
DIALOG(R)File 16:Gale Group PROMT(R)
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06254010 Supplier Number: 54295726 (USE FORMAT 7 FOR FULLTEXT)
Actrade Capital, Inc. Opens Corporate Headquarters in New Jersey.
PR Newswire, p4681
April 6, 1999
Language: English Record Type: Fulltext
Document Type: Newswire; Trade

Word Count: 403

... patented the Trade Acceptance Draft (TAD)(TM) Program as "the third payment option"(SM) for **business -to- business** transactions -- the other two methods of payment being COD and Open Account. The TAD is...

...The advantage to a supplier is immediate payment (within 48 hours) and the elimination of **credit** risk. The buyer obtains **extended** , and generally, unsecured **credit** terms.

Based in New York City, Actrade International, Ltd., through its wholly owned subsidiaries, provides...

16/3,K/4 (Item 4 from file: 16)

DIALOG(R)File 16:Gale Group PROMT(R)

(c) 2004 The Gale Group. All rts. reserv.

05557751 Supplier Number: 48420536 (USE FORMAT 7 FOR FULLTEXT)

Yakuza Inc.

Kaplan, David E.

U.S. News & World Report, v124, n14, p40

April 13, 1998

Language: English Record Type: Fulltext

Document Type: Magazine/Journal; General Trade

Word Count: 3117

... entire United States. These overinflated assets became the collateral for a seemingly endless amount of **credit extended** to virtually any business in Japan--and the yakuza cashed in big. "The banks didn...

...their clients well," says a prominent Japanese banker with nearly 40 years' experience in the **business** . "Any **business** could get loans." In one famous case, Tokyo godfather Susumu Ishii received \$2.3 billion...

16/3,K/5 (Item 1 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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12780769 SUPPLIER NUMBER: 66101723 (USE FORMAT 7 OR 9 FOR FULL TEXT)

GMAC TO GREASE B2B -- High Finance, Meet The Hub. (Industry Trend or Event)

Mullen, Theo

InternetWeek, 1

Oct 16, 2000

ISSN: 1096-9969 LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1053 LINE COUNT: 00085

... The buyer then owes GMAC the full \$10,000, or more if the buyer choose **extended credit** terms.

Seller liquidity, a key concern in both offline and online B2B transactions, will be...

16/3,K/6 (Item 2 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

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12084105 SUPPLIER NUMBER: 62084217

Chasing business debts. (case study)

Caterer & Hotelkeeper, 188, 4119, 47(1)

April 27, 2000

ISSN: 0008-7777

LANGUAGE: English

RECORD TYPE: Abstract

...ABSTRACT: financial problems for many firms. A business should impose a ceiling on the amount of **credit extended** to any specific customer.

16/3,K/7 (Item 3 from file: 148)

DIALOG(R)File 148:Gale Group Trade & Industry DB

(c)2004 The Gale Group. All rts. reserv.

06500182 SUPPLIER NUMBER: 14123499 (USE FORMAT 7 OR 9 FOR FULL TEXT)

Understanding the Japanese market. (direct mailing in Japan)

(International)

Direct Marketing, v55, n12, p39(4)

April, 1993

ISSN: 0012-3188

LANGUAGE: ENGLISH

RECORD TYPE: FULLTEXT; ABSTRACT

WORD COUNT: 3596 LINE COUNT: 00292

... shipping.

Business-to-business customers making installment payments typically pay little or no interest. When **credit is extended**, it is often offered at cost. And, for consumers, unlike most American credit cards, there...

16/3,K/8 (Item 1 from file: 160)

DIALOG(R)File 160:Gale Group PROMT(R)

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01445422

Lenexa telephone firm forced into bankruptcy by creditors.

KANSAS CITY BUSINESS JOURNAL (MO) June 30, 1986 p. 181

... BTS owes them \$960,000 for telecommunications equipment sold and delivered to BTS, which conducts **business as Business Telecommunications Services**, and/or Business Telecommunications. Johnson County Bank states that BTS owes them \$1.85 million as a result of loans, cash advances and **extensions of credit** made to the firm since 10/83, and D Reeder says that BTS owes him...

16/3,K/9 (Item 1 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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2946890 Supplier Number: 02946890 (USE FORMAT 7 OR 9 FOR FULLTEXT)

GMAC TO GREASE B2B -- High Finance, Meet The Hub

(General Motors Acceptance will begin offering commercial finance services to online exchanges; in the year 2005, total business to business transactions will be worth \$6.3 tril and online activity will account for about 42% of that total)

InternetWeek, p 1

October 16, 2000

DOCUMENT TYPE: Journal ISSN: 0746-8121 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 957

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...a deal is struck between a qualified buyer and seller on an online exchange, GMAC **B2B** Credit will forward the invoice amount to the seller within 48 hours. The buyer will...

...The buyer then owes GMAC the full \$10,000, or more if the buyer choose **extended credit** terms.

Seller liquidity, a key concern in both offline and online B2B transactions, will be...

16/3,K/10 (Item 2 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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2725308 Supplier Number: 02725308 (USE FORMAT 7 OR 9 FOR FULLTEXT)

Lighting the online procurement fuse

(Online marketplace that connects businesses to potential financing partners and information sources means credit decisions can be processed in real-time at point of sale)

Retail Banker International, p 19

February 17, 2000

DOCUMENT TYPE: Newsletter ISSN: 0261-1740 (Ireland)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 1477

ABSTRACT:

...part of the online procurement phase of e-commerce. Forrester Research is predicting that the **business -to- business** e-commerce market will total \$1.3 tril by 2002. With a platform that links multiple lenders to **credit** decisioning software, eCredit has **extended** the LendingTree.com aggregated-lender model to the commercial-lending level. eCredit's GFN provides...

16/3,K/11 (Item 3 from file: 9)

DIALOG(R)File 9:Business & Industry(R)

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1001069 Supplier Number: 01001069 (USE FORMAT 7 OR 9 FOR FULLTEXT)

PROFILE: SOUTHERN CALIFORNIA'S LFL

(Lingerie For Less is gaining a lot of recognition in the intimate apparel industry in Southern California)

Body Fashions Intimate Apparel, v 21, n 1, p 10+

January 1994

DOCUMENT TYPE: Journal; Geographic Profile ISSN: 0362-2452 (United States)

LANGUAGE: English RECORD TYPE: Fulltext

WORD COUNT: 2055

(USE FORMAT 7 OR 9 FOR FULLTEXT)

TEXT:

...his designer label, had equally hearty praise for Cassidy.

"He represents the old school of **business** and **business** relationships. He asks us to support his business and in return he understands that he...

...just don't show us that kind of respect Over the years I've probably **extended** Cassidy more **credit** than I ever should have, but I've

never been sorry."

Clearly

16/3,K/12 (Item 1 from file: 15)
DIALOG(R)File 15:ABI/Inform(R)
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02092540 63719438
B2B credit: A strategic tool for the new economy
Wetherhill, Paul
Credit Management PP: 38-40 Nov 2000
ISSN: 0265-2099 JRNL CODE: CRM
WORD COUNT: 1705

...TEXT: service; and their requirements for continuity and reliability in the timing and quality of supplies.

Credit extension could be viewed as an important means of managing 'relationships' with customers, eg generating repeat...

... by extending trade credit to their customers as a signal or 'pledge' of product quality. **B2B** credit allows the customer an inspection period' before paying for the goods. Suppliers delivering quality can do so with confidence. Finally, the **extension of credit** may be a particularly important way of gaining customers by establishing a level of reputation...

16/3,K/13 (Item 1 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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11084648 (USE FORMAT 7 OR 9 FOR FULLTEXT)
Instant Success for New Fair, Isaac Instant Credit Network
PR NEWSWIRE
May 17, 2000
JOURNAL CODE: WPRW LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 800

(USE FORMAT 7 OR 9 FOR FULLTEXT)

... the Internet this year, and estimates that by 2003 more than \$160 billion in consumer **credit** alone will be **extended** online.

Both emerging e-players and traditional credit grantors are recognizing the value that LiquidCredit...

16/3,K/14 (Item 2 from file: 20)
DIALOG(R)File 20:Dialog Global Reporter
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02988364
Xenometrix Reports Fiscal 1998 Financial Results: Increased Revenues, Improved Operating Results, But Significant Short Term Challenges
BUSINESS WIRE
October 01, 1998
JOURNAL CODE: WBWE LANGUAGE: English RECORD TYPE: FULLTEXT
WORD COUNT: 823

...information contained herein, this release contains forward-looking statements relating to future financial results or **business** expectations. **Business** plans may change as circumstances warrant. Actual results could differ materially as a result of...

16/3,K/15 (Item 1 from file: 476)
DIALOG(R)File 476:Financial Times Fulltext
(c) 2004 Financial Times Ltd. All rts. reserv.

0010585873 ACxxxxxx0300

SURVEY - FT EXPORTER: Industry gears up for online trading: CREDIT
INSURANCE by Andrea Felsted: Credit insurers' costs could be cut by
nearly 10 per cent by using the internet

ANDREA FELSTED

The Financial Times, Surveys ED, P 3

Thursday, December 14, 2000

DOCUMENT TYPE: NEWSPAPER; Surveys LANGUAGE: ENGLISH RECORD TYPE:
FULLTEXT

Word Count: 755

...to double every year for the next three to five years.

"The growth of internet **B2B** sales has been accompanied by a growing number of anonymous transactions on e-commerce market...

...have recognised this and devised differing business models to mitigate the risks associated with the **extension** of trade **credit** on the internet," it says.

Credit insurers have traditionally bundled together two related services for...

?